

BOARD-PATTERN PRACTICE PAPER · CBSE CLASS 12

Principles of Management

Business Studies · Chapter 2 · Matches current CBSE blueprint · Each question PYQ-sourced where indicated

DATE _____	TOTAL MARKS 30	DURATION 60 min	MARKING As per board	TARGET ≥ 24/30
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GENERAL INSTRUCTIONS

- All questions are compulsory.
- Marks for each question shown in brackets.
- Write answers in your own words; verbatim NCERT reproduction is rewarded only when terminology is locked.
- Internal choices NOT provided.
- Quote at least one concrete example per principle in long-answer questions.

Section A — Multiple Choice (1 mark each, 6 Qs)
6 MARKS · 10 MIN

- Q1.** Who authored 'Administration Industrielle et Générale' (1916)? [PYQ 2018 Delhi] **[1 mark]**
- Q2.** How many specialised foremen are proposed under Taylor's Functional Foremanship? [PYQ 2017 Delhi] **[1 mark]**
- Q3.** Bethlehem Steel pig-iron experiment showed productivity gain of approximately ____ %. [PYQ 2021 Standard] **[1 mark]**
- Q4.** Mental Revolution requires change in attitude of: (a) workers only (b) managers only (c) both (d) customers. [PYQ 2022 Delhi] **[1 mark]**
- Q5.** Direct peer communication exception to Scalar Chain is called ____ . [PYQ 2020 Delhi] **[1 mark]**
- Q6.** Equity (Fayol P11) means ____ (kindness + justice / identical treatment). [PYQ 2023 Standard] **[1 mark]**

Section B — Very Short Answer (2 marks each, 4 Qs)
8 MARKS · 15 MIN

- Q7.** State the four principles of Scientific Management proposed by F.W. Taylor. [PYQ 2019 Delhi] **[2 marks]**
- Q8.** Distinguish between Fayol's Unity of Command and Taylor's Functional Foremanship. [PYQ 2020 All India] **[2 marks]**
- Q9.** Explain the Gang Plank concept with one example. [PYQ 2022 Outside Delhi] **[2 marks]**
- Q10.** Name any four techniques of Scientific Management proposed by Taylor. [PYQ 2018 Outside Delhi] **[2 marks]**

Section C — Short Answer (3 marks each, 3 Qs)
9 MARKS · 20 MIN

- Q11.** Distinguish between Fayol's contribution and Taylor's contribution to management thought in any three points. [PYQ 2019 Delhi] **[3 marks]**
- Q12.** Explain any THREE of Fayol's 14 principles with one example each. [PYQ 2020 Delhi] **[3 marks]**
- Q13.** State five significances of management principles. [PYQ 2021 Standard] **[3 marks]**

Section D — Long Answer / Case Study (4 marks each, 2 Qs)
7 MARKS · 15 MIN

- Q14.** Explain any FIVE of Fayol's 14 principles of management with examples from Indian companies. [PYQ 2024 Standard] **[4 marks]**
- Q15.** Case study: At Asha Manufacturing, workers receive instructions from THREE supervisors — Production, Quality, and HR — which often conflict. Productivity has fallen 30% in three months. Also, the company has rapidly grown from 50 to 200 employees but no employee training programmes are in place; turnover has risen sharply. Identify any TWO Fayol principles being violated, briefly explain each, and suggest one remedy per principle. [PYQ 2024 Standard Set 2] **[3 marks]**

Marking scheme & model answers — see companion *Answer Key PDF* · all PYQs traceable to actual CBSE papers · readyforboards.com · +91 70330 05444